Two-Year Index

Volume 21, Number 1
through
Volume 22, Number 4
Spring 1991 through Winter 1993

The index is divided into two sections: a topical index to articles and an alphabetical index to authors.

TOPICAL INDEX TO ARTICLES

ACCOUNTING ISSUES

New Disclosure Requirements for Real Estate. By Alan Reinstein, Robert Kleinman, and Edward J. Farragher. Vol. 21, no. 3 (Fall 1991), p. 92.

Real Estate Swaps and the Accountant's Dilemma. By Michael J. R. Hoffman and Karen S. McKenzie. Vol. 21, no. 4 (Winter 1992), p. 76.

UNICAP—The Vague Rules of Development Cost Capitalization. By Edward I. Foster. Vol. 21, no. 3 (Fall 1991), p. 12.

APPRAISAL

Critical Reading of Appraisal Reports. By Robert W. Owens. Vol. 21, no. 1 (Spring 1991), p. 26.

Current Issues in Land Valuation. By Charles B. Warren. Vol. 22, no. 4 (Winter 1993), p. 13.

Philosophy, Quantum Theory, and the Self-Contained Appraisal. By Charles B. Warren. Vol. 22, no. 3 (Fall 1992), p. 10.

The Misuse of DCF Analysis. By Lawrence E. Fiedler and B. Hagen Saville. Vol. 22, no. 1 (Spring 1992), p. 18.

The Need for Specific Appraisal Standards. By Charles B. Warren. Vol. 22, no. 2 (Summer 1992), p. 12.

Underwriting and Valuing Co-op Debt and Equity. By Bruce Pollack. Vol. 22, no. 1 (Spring 1992), p. 53.

Valuation of Special Declarant and Development Rights. By Richard J. Wirth. Vol. 22, no. 2 (Summer 1992), p. 74.

Valuing Stands of Pre-Commercial Timber. By Thomas J. Straka. Vol. 21, no. 2 (Summer 1991), p. 92.

ASSET MANAGEMENT

Compensating Institutional Tenant Representatives and Asset Managers. By William J. Ferguson. Vol. 21, no. 4 (Winter 1992), p. 9.

Disposing of Surplus Corporate Real Estate. By Douglas D. Flegel. Vol. 21, no. 4 (Winter 1992), p. 53.

New Measures of Future Property Performance and Risk. By D. Wylie Greig and Michael S. Young. Vol. 21, no. 1 (Spring 1991), p. 17.

Real Estate Asset Management. By Stanley L. Iezman and Nicole A. Ihlenfeld. Vol. 21, no. 2 (Summer 1991), p. 58.

Real Estate Flexibility Must Complement Business Strategy. By Hugh O. Nourse. Vol. 21, no. 4 (Winter 1992), p. 25.

BROKERS AND BROKERAGE

Managing Salespeople in a Down Market. By Martin L. McFarland. Vol. 22, no. 2 (Summer 1992), p. 87.

The Growing Importance of Buyers' Brokers. By Jerry T. Ferguson and Robert H. Plattner. Vol. 21, no. 4 (Winter 1992), p. 9.

COMMERCIAL PROPERTY

Commercial Property Management Contracts: A Primer. By Tanis Reid and Robert A. Maniscalco. Vol. 21, no. 1 (Spring 1991), p. 91.

Two-Year Index

Volume 21, Number 1
through
Volume 22, Number 4
Spring 1991 through Winter 1993

The index is divided into two sections: a topical index to articles and an alphabetical index to authors.

TOPICAL INDEX TO ARTICLES

ACCOUNTING ISSUES

New Disclosure Requirements for Real Estate. By Alan Reinstein, Robert Kleinman, and Edward J. Farragher. Vol. 21, no. 3 (Fall 1991), p. 92.

Real Estate Swaps and the Accountant's Dilemma. By Michael J. R. Hoffman and Karen S. McKenzie. Vol. 21, no. 4 (Winter 1992), p. 76.

UNICAP—The Vague Rules of Development Cost Capitalization. By Edward I. Foster. Vol. 21, no. 3 (Fall 1991), p. 12.

APPRAISAL

Critical Reading of Appraisal Reports. By Robert W. Owens. Vol. 21, no. 1 (Spring 1991), p. 26.

Current Issues in Land Valuation. By Charles B. Warren. Vol. 22, no. 4 (Winter 1993), p. 13.

Philosophy, Quantum Theory, and the Self-Contained Appraisal. By Charles B. Warren. Vol. 22, no. 3 (Fall 1992), p. 10.

The Misuse of DCF Analysis. By Lawrence E. Fiedler and B. Hagen Saville. Vol. 22, no. 1 (Spring 1992), p. 18.

The Need for Specific Appraisal Standards. By Charles B. Warren. Vol. 22, no. 2 (Summer 1992), p. 12.

Underwriting and Valuing Co-op Debt and Equity. By Bruce Pollack. Vol. 22, no. 1 (Spring 1992), p. 53.

Valuation of Special Declarant and Development Rights. By Richard J. Wirth. Vol. 22, no. 2 (Summer 1992), p. 74.

Valuing Stands of Pre-Commercial Timber. By Thomas J. Straka. Vol. 21, no. 2 (Summer 1991), p. 92.

ASSET MANAGEMENT

Compensating Institutional Tenant Representatives and Asset Managers. By William J. Ferguson. Vol. 21, no. 4 (Winter 1992), p. 9.

Disposing of Surplus Corporate Real Estate. By Douglas D. Flegel. Vol. 21, no. 4 (Winter 1992), p. 53.

New Measures of Future Property Performance and Risk. By D. Wylie Greig and Michael S. Young. Vol. 21, no. 1 (Spring 1991), p. 17.

Real Estate Asset Management. By Stanley L. Iezman and Nicole A. Ihlenfeld. Vol. 21, no. 2 (Summer 1991), p. 58.

Real Estate Flexibility Must Complement Business Strategy. By Hugh O. Nourse. Vol. 21, no. 4 (Winter 1992), p. 25.

BROKERS AND BROKERAGE

Managing Salespeople in a Down Market. By Martin L. McFarland. Vol. 22, no. 2 (Summer 1992), p. 87.

The Growing Importance of Buyers' Brokers. By Jerry T. Ferguson and Robert H. Plattner. Vol. 21, no. 4 (Winter 1992), p. 9.

COMMERCIAL PROPERTY

Commercial Property Management Contracts: A Primer. By Tanis Reid and Robert A. Maniscalco. Vol. 21, no. 1 (Spring 1991), p. 91.

Living with the Americans with Disabilities Act. By Richard W. Pearse and Keith F. Maxfield. Vol. 22, no. 3 (Fall 1992), p. 85.
Making Sense Out of Casualty Provisions in Commercial Leases. By David W. Barron. Vol. 21, no. 4 (Winter 1992), p. 65.
Opportunities in the National Office Market. By John E. Emmanuel and M. Leanne Lachman. Vol. 21, no. 1 (Spring 1991), p. 32.
Riskless Benefits From Longer Lease Terms. By Philip J. Dwyer. Vol. 22, no. 4 (Winter 1993), p. 47.
The Prospect for Rebound in the Commercial Real Estate Market. By Raymond G. Torto and William C. Wheaton. Vol. 21, no. 4 (Winter 1992), p. 91.

COMPENSATION

Changing Circumstances Mandate New Employee Compensation Strategies for Developers. By William J. Ferguson. Vol. 22, no. 3 (Fall 1992), p. 13.
Compensating Institutional Tenant Representatives & Asset Managers. By William J. Ferguson. Vol. 21, no. 4 (Winter 1992), p. 9.
Compensating Workout Professionals in the Insurance Industry. By William J. Ferguson. Vol. 21, no. 3 (Fall 1991), p. 10.
Compensation Systems That Increase the Equity Value of Residential Mortgage Banks. By William J. Ferguson. Vol. 22, no. 4 (Winter 1993), p. 16.
Review of 1991 and Prospects for 1992. By William J. Ferguson. Vol. 22, no. 1 (Spring 1992), p. 12.
The Compensation Implications of Internalizing Pension Funds' Real Estate Function. By William J. Ferguson. Vol. 21, no. 2 (Summer 1991), p. 8.

COOPERATIVES AND CONDOMINIUMS

Disclosure of Rights and Obligations in Homeowners Associations. By Lawrence V. Conway, Gary S. Moore, and Gerald E. Smolen. Vol. 22, no. 2 (Summer 1992), p. 78.
Foreclosing on a Condominium Project. By Robert A. Silverman. Vol. 21, no. 2 (Summer 1991), p. 22.
Problems of Condominium Governance. By John B. Major. Vol. 21, no. 4 (Winter 1992), p. 70.
Underwriting and Valuing Co-op Debt and Equity. By Bruce Pollack. Vol. 22, no. 1 (Spring 1992), p. 53.
Valuation of Special Declarant and Development Rights. By Richard J. Wirth. Vol. 22, no. 2 (Summer 1992), p. 74.

CORPORATE REAL ESTATE

Disposing of Surplus Corporate Real Estate. By Douglas D. Flegel. Vol. 21, no. 4 (Winter 1992), p. 53.
Reorganizing Real Estate Enterprises for a New Economic Regime. By David W. Wise. Vol. 22, no. 2 (Summer 1992), p. 49.
The Prospect for Rebound in the Commercial Real Estate Market. By William C. Wheaton and Raymond G. Torto. Vol. 21, no. 4 (Winter 1992), p. 91.
The Role of Investment Research in Corporate Real Estate Firms. By Alexander J. Darragh and Elizabeth K. Bell. Vol. 22, no. 1 (Spring 1992) p. 87.

DEVELOPMENT

Feng-shui in World Property Markets. By John S. Baen and Wei Kium Teoh. Vol. 22, no. 3 (Fall 1992), p. 17.
Changing Circumstances Mandate New Employee Compensation Strategies for Developers. By William J. Ferguson. Vol. 22, no. 3 (Fall 1992), p. 13.
Current Deductions for Future Costs of a Subdivison. By Edward I. Foster. Vol. 21, no. 4 (Winter 1992), p. 12.
Hotel Development—Las Vegas Style. By Steven M. Hansen. Vol. 21, no. 2 (Summer 1991), p. 14.
Increasing Institutional Investments in Single-Family Home Building. By James Z. Pugash. Vol. 22, no. 4 (Winter 1993), p. 166.
Managing Community Opposition to Subdivision Development. By Richard Simonson. Vol. 22, no. 2 (Summer 1992), p. 82.
Reducing the Cyclical Volatility of Real Estate Development. By William M. Zani. Vol. 22, no. 4 (Winter 1993), p. 76.

ECONOMIC ISSUES AND FORECASTS

Real Estate, Regional Banking, and Bank Failures. By Donald A. Nielsen and Roger P. Sindt. Vol. 22, no. 3 (Fall 1992), p. 91.
Reducing the Cyclical Volatility of Real Estate

Development. By William M. Zani. Vol. 22, no. 4 (Winter 1993), p. 76.
Reorganizing Real Estate Enterprises for a New Economic Regime. By David W. Wise. Vol. 22, no. 2 (Summer 1992), p. 49.
The Coming Rebound in the Commercial Real Estate Market. By William C. Wheaton and Raymond G. Torto. Vol. 21, no. 4 (Winter 1992), p. 91.
The Future Supply of Mortgage Credit. By John L. Goodman, Jr. Vol. 22 no. 1 (Spring 1992), p. 35.
The Next California Earthquake. By John E. Brereton. Vol. 21, no. 1 (Spring 1991), p. 14.
The "R" Word. By John E. Brereton. Vol. 21, no. 2 (Summer 1991), p. 14.

ENVIRONMENTAL ISSUES AND LIABILITY

Asbestos Insurance Coverage. By Barbara P. Billauer. Vol. 21, no. 3 (Fall 1991), p. 82.
EPA's Regulatory Fix for Lenders. By Owen A. Smith. Vol. 22, no. 1 (Spring 1992), p. 92.
Handling Transactions Involving Environmentally Contaminated Property. By Gary A. Goodman and Dennis P. Harkawik. Vol. 21, no. 1 (Spring 1991), p. 40.
The Treatment of Hazardous Materials Clean-up Costs. By Edward I. Foster. Vol. 22, no. 2 (Summer 1992), p. 9.

EXCHANGES

Real Estate Swaps and the Accountant's Dilemma. By Michael J. R. Hoffman and Karen S. McKenzie. Vol. 21, no. 4 (Winter 1992), p. 76.

FINANCING

Choosing Between Bonds and Mortgages. By Mark P. Snyderman. Vol. 21, no. 1 (Spring 1991), p. 55.
Evaluating Investments in CMOs. By Robert J. Angell. Vol. 21, no. 2 (Summer 1991), p. 41.
Step-up Financing: A Plan for Distressed Income-Producing Properties. By Paul M. Brady. Vol. 21, no. 2 (Summer 1991), p. 27.
The Full Cost of a Home Mortgage Loan. By Joseph S. Rabianski and James D. Vernor. Vol. 22, no. 2 (Summer 1992), p. 91.
The Long-Term Impact of FIRREA on Real Estate Finance. By Thomas M. Parzinger. Vol. 22, no. 2 (Summer 1992), p. 55.
Underwriting and Valuing Co-op Debt and Equity. By Bruce Pollack. Vol. 22, no. 2 (Summer 1992), p. 53.

FRANCHISES

Comparing the Costs of Major Hotel Franchises. By Michelle S. Russo. Vol. 22, no. 3 (Fall 1992), p. 46.

HOSPITALITY INDUSTRY

Comparing the Costs of Major Hotel Franchises. By Michelle S. Russo. Vol. 22, no. 3 (Fall 1992), p. 46.
Determining the Feasibility of Hotel Market Repositioning. By Gregory T. Bohan and Michael Cahill. Vol. 22, no. 1 (Spring 1992), p. 63.
Exploring Solutions in Hotel Workouts. By Peggy Berg. Vol. 22, no. 2 (Summer 1992), p. 33.
Extended-Stay Lodging: An Unexplored Opportunity. By Peggy Berg. Vol. 22, no. 3 (Fall 1992), p. 52.
Finding Competent Hotel Managers. By Milton Fine. Vol. 21, no. 1 (Spring 1991), p. 75.
Hotel Development—Las Vegas Style. By Steven M. Hansen. Vol. 21, no. 2 (Summer 1991), p. 14.
Hotel Outlook for the 1990s. By Jonathan M. Tisch. Vol. 21, no. 1 (Spring 1991), p. 67.
New Roles for Management Companies. By William J. Sheehan. Vol. 21, no. 1 (Spring 1991), p. 78.
Obsolete Hotels. By Peggy Berg. Vol. 21, no. 1 (Spring 1991), p. 70.
The Anatomy of a Failure: A Hotel. By Patrick J. Egan and Joel B. Haynes. Vol. 22, no. 1 (Spring 1992), p. 75.
The Casino Hotel. By John J. Rohs. Vol. 21, no. 1 (Spring 1991), p. 80.

INSURANCE PROVISIONS

Asbestos Insurance Coverage. By Barbara P. Billauer. Vol. 21, no. 3 (Fall 1991), p. 82.
Compensating Workout Professionals in the Insurance Industry. By William J. Ferguson. Vol. 21, no. 3 (Fall 1991), p. 10.

INVESTMENT ANALYSIS

Calculating Residual Value in DCF Analyses. By Lawrence E. Fiedler. Vol. 22, no. 2 (Summer 1992), p. 16.

Determining the Present Value of Nonannual Cash Flows. By Thomas J. Straka. Vol. 22, no. 2 (Summer 1992), p. 22.

Drums Along the Efficient Frontier. By Michael S. Young and D. Wylie Greig. Vol. 22, no. 4 (Winter 1993), p. 18.

Evaluating Investments in CMOs. By Robert J. Angell. Vol. 21, no. 2 (Summer 1991), p. 41.

Hedging Against Changes in Market Rent levels. By Kenneth A. Posner. Vol. 22, no. 3 (Fall 1992), p. 21.

Inside the Real Estate Yield. By Joseph L. Pagliari, Jr. Vol. 21, no. 3 (Fall 1991), p. 48.

Investment Analysis and Risky Cash Outflows. By William C. Handorf and J. Minor Sachlis. Vol. 21, no. 3 (Fall 1991), p. 54.

Investment Characteristics of International Real Estate Equities. By Robert T. Kleiman and Edward J. Farragher. Vol. 22, no. 3 (Fall 1992), p. 33.

New Criteria for Evaluating Development Loans. By Joseph S. Rabianski and M. Atef Sharkawy. Vol. 21, no. 3 (Fall 1991), p. 34.

New Measures of Future Property Performance and Risk. By D. Wylie Greig and Michael S. Young. Vol. 21, no. 1 (Spring 1991), p. 17.

Property Performance Indexes in the UK and the US. By Jacques N. Gordon. Vol. 21, no. 2 (Summer 1991), p. 33.

Riskless Benefits From Longer Lease Terms. By Philip J. Dwyer. Vol. 22, no. 4 (Winter 1993), p. 47.

The At-Risk Rent Ratio. By Glenn R. Mueller and Michael J. Crean. Vol. 22, no. 4 (Winter 1993), p. 30.

The Dream World of the 1980s Revisited. By Allan Haymes. Vol. 22, no. 1 (Spring 1992), p. 16.

The Investment Interest Trap. By Edward I. Foster. Vol. 22, no. 3 (Fall 1992), p. 7.

The Misuse of DCF Analysis. By Lawrence E. Fiedler and B. Hagen Saville. Vol. 22, no. 1 (Spring 1992), p. 18.

The Performance of 7- to 9-Year-Old Leveraged Partnerships. By Russell Thompson and Matthew Williams. Vol. 21, no. 3 (Fall 1991), p. 65.

The Risks of Canadian Real Estate Investment. By Steven B. Terry. Vol. 21, no. 1 (Spring 1991), p. 14.

Valuation of Participating Mortgage Interests. By Stephen T. Crosson and David L. Clark. Vol. 21, no. 4 (Winter 1992), p. 44.

INVESTMENT OVERSEAS

Attractive Real Estate Investment Opportunities in Poland. By Gary A. Goodman and Beata I. Jostmeier. Vol. 22, no. 4 (Winter 1993), p. 70.

Feng-shui in World Property Markets. By John S. Baen and Wei Kium Teoh. Vol. 22, no. 3 (Fall 1992), p. 17.

Investment Characteristics of International Real Estate Equities. By Robert T. Kleiman and Edward J. Farragher. Vol. 22, no. 3 (Fall 1992), p. 33.

Property Performance Indexes in the UK and the US. By Jacques N. Gordon. Vol. 21, no. 2 (Summer 1991), p. 33.

The Law and Real Estate Investing in the New Federal States of Germany. By Gary A. Goodman and Susanne S. Nienaber. Vol. 22, no. 2 (Summer 1992), p. 66.

The Risks of Canadian Real Estate Investment. By Steven B. Terry. Vol. 21, no. 1 (Spring 1991), p. 14.

INVESTMENT STRATEGIES

A Zero Bond Type of Real Estate Investment. By Allan Haymes. Vol. 21, no. 4 (Winter 1992), p. 15.

Hedging Against Changes in Market Rent Levels. By Kenneth A. Posner. Vol. 22, no. 3 (Fall 1992), p. 21.

Limited Liability Companies as Investment Vehicles. By Charles Price and Charles Edmonds. Vol. 22, no. 3 (Fall 1992), p. 28.

Liquidity Strategies for Real Estate Funds. By Paul S. Saint-Pierre. Vol. 21, no. 3 (Fall 1991), p. 60.

REITs Reemerge as Attractive Investment Vehicles. By Ray A. Knight and Lee G. Knight. Vol. 22, no. 2 (Summer 1992), p. 42.

Single-Tenant Properties Add Stability to Real Estate Portfolios. By Daniel M. Cashdan. Vol. 22 no. 1 (Spring 1992), p. 45.

The Dream World of the 1980s Revisited. By Allan Haymes. Vol. 22, no. 1 (Spring 1992), p. 16.

LAND INVESTMENT AND DEVELOPMENT

Current Issues in Land Valuation. By Charles B. Warren. Vol. 22, no. 4 (Winter 1993), p. 13.

Valuing Stands of Pre-Commercial Timber. By Thomas J. Straka. Vol. 21, no. 2 (Summer 1991), p. 92.

LAND USE REGULATION

Current Issues in Land Valuation. By Charles B. Warren. Vol. 22, no. 4 (Winter 1993), p. 13.
Managing Community Opposition to Subdivision Development. By Richard Simonson. Vol. 22, no. 2 (Summer 1992), p. 82.

LEASES, LEASEHOLDS, AND LEASE NEGOTIATIONS

Balancing Tenant Rights and Landlord Needs. By Gerald F. Allen. Vol. 21, no. 2 (Summer 1991), p. 88.
Cross Use Agreements for Shopping Centers. By Christopher D. Murtaugh and D. Albert Daspin. Vol. 21, no. 4 (Winter 1992), p. 57.
Decision Criteria for Office Lease Concessions. By Alan Chesler. Vol. 21, no. 4 (Winter 1992), p. 17.
Hedging Against Changes in Market Rent Levels. By Kenneth A. Posner. Vol. 22, no. 3 (Fall 1992), p. 21.
Making Sense Out of Casualty Provisions in Commercial Leases. By David W. Barron. Vol. 21, no. 4 (Winter 1992), p. 65.
Negotiating the Shopping Center Movie Theater Lease. By Earl Segal and Edward M. Rogers. Vol. 21, no. 2 (Summer 1991), p. 82.
Nonrecourse Clauses Revisited. By Joshua Stein. Vol. 22, no. 2 (Summer 1992), p. 26.
Principles of Negotiation. By Martin I Zankel. Vol. 21, no. 3 (Fall 1991), p. 39.
Riskless Benefits From Longer Lease Terms. By Philip J. Dwyer. Vol. 22, no. 4 (Winter 1993), p. 47.
Single-Tenant Properties Add Stability to Real Estate Portfolios. By Daniel M. Cashdan. Vol. 22, no. 1 (Spring 1992), p. 45.
Subordination without Nondisturbance: A One-Sided Marriage. By Jeffrey H. Newman. Vol. 22, no. 3 (Fall 1992), p. 64.
Tax Implications of Lessee's Option to Buy. By Rolf Auster. Vol. 22, no. 1 (Spring 1992), p. 80.
Tenant-Build Supermarket Leases: Part 1. By Emanuel B. Halper. Vol. 21, no. 1 (Spring 1991), p. 82.
Tenant-Build Supermarket Leases: Part 2. By Emanuel B. Halper. Vol. 21, no. 2 (Summer 1991), p. 72.
The Dream World of the 1980s Revisited. By Allan Haymes. Vol. 22, no. 1 (Spring 1992), p. 16.
The Option Period—Is It a One-Way Street Called "Tenant Avenue"? By Jeffrey H. Newman. Vol. 21, no. 3 (Fall 1991), p. 77.

LENDERS

Are Reverse Mortgages Suitable Bank Investments? By Thomas P. Boehm and Michael C. Ehrhardt. Vol. 22, no. 3 (Fall 1992), p. 40.
Bankruptcy Considerations and Strategies for Commercial Lenders. By Edward A. Manuel and Irene C. Vitti. Vol. 21, no. 4 (Winter 1992), p. 35.
Critical Issues in Single-Asset Real Estate Bankruptcies. By Robert A. Silverman and Bruce Grohsgal. Vol. 22, no. 2 (Summer 1992), p. 30.
Detecting Signs of Impending Mortgage Problems. By Bruce Pollack. Vol. 21, no. 4 (Winter 1992), p. 87.
EPA's Regulatory Fix for Lenders. By Owen A. Smith. Vol. 22, no. 1 (Spring 1992), p. 92.
Managing the Cleanup of the Thrift Crisis. By Leonard Sahling. Vol. 22, no. 4 (Winter 1993), p. 51.
New Criteria for Evaluating Development Loans. By Joseph S. Rabianski and M. Atef Sharkawy. Vol. 21, no. 3 (Fall 1991), p. 34.
Nonrecourse Clauses Revisited. By Joshua Stein. Vol. 22, no. 2 (Summer 1992), p. 26.
Pricing Adjustable Rate Mortgage Loans. By Richard T. Garrigan and Donald F. Mueller. Vol. 21, no. 2 (Summer 1991), p. 64.
Real Estate, Regional Banking, and Bank Failures. By Donald A. Nielsen and Roger P. Sindt. Vol. 22, no. 3 (Fall 1992), p. 91.
Real Estate Workouts: A Lender's Primer. By Barry C. Ross. Vol. 21, no. 3 (Fall 1991), p. 16.
The Hidden Agendas of Banks with Troubled Mortgage Loans. By F. Scott Purdy. Vol. 22, no. 1 (Spring 1992), p. 28.
The Long-Term Impact of FIRREA on Real Estate Finance. By Thomas M. Parzinger. Vol. 22, no. 2 (Summer 1992), p. 55.
Transfer Taxes Punish Lenders Who Take Deeds

in Lieu of Foreclosure. By Ronald G. Todd. Vol. 22, no. 3 (Winter 1992), p. 58.
Valuation of Participating Mortgage Interests. By Stephen T. Crosson and David L. Clark. Vol. 21, no. 4 (Winter 1992), p. 44.

LEVERAGE

The Role of Leverage in Real Estate Portfolios. By Randall M. Hall. Vol. 22, no. 1 (Spring 1992), p. 23.

MARKETING AND MARKET RESEARCH

Extended-Stay Lodging: An Unexplored Opportunity. By Peggy Berg. Vol. 22, no. 3 (Fall 1992), p. 52.
Feng-shui in World Property Markets. By John S. Baen and Wei Kium Teoh. Vol. 22, no. 3 (Fall 1992), p. 17.
Hotel Development—Las Vegas Style. By Steven M. Hansen. Vol. 21, no. 2 (Summer 1991), p. 14.
Real Estate Asset Management. By Stanley L. Iezman and Nicole A. Ihlenfeld Vol. 21, no. 2 (Summer 1991), p. 58.
The Role of Investment Research in Corporate Real Estate Firms. By Alexander Darragh and Elizabeth K. Bell. Vol. 22, no. 1 (Spring 1992), p. 87.

MORTGAGES

Are Reverse Mortgages Suitable Bank Investments? By Thomas P. Boehm and Michael C. Ehrhardt. Vol. 22, no. 3 (Fall 1992), p. 40.
Detecting Signs of Impending Mortgage Problems. By Bruce Pollack. Vol. 21, no. 4 (Winter 1992), p. 87.
Evaluating Investments in CMOs. By Robert J. Angell. Vol. 21, no. 2 (Summer 1991), p. 41.
New Criteria for Evaluating Development Loans. By Joseph S. Rabianski and M. Atef Sharkawy. Vol. 21, no. 3 (Fall 1991), p. 34.
Nonrecourse Clauses Revisited. By Joshua Stein. Vol. 22, no. 22 (Summer 1992), p. 26.
Pricing Adjustable Rate Mortgage Loans. By Richard T. Garrigan and Donald F. Mueller. Vol. 21, no. 2 (Summer 1991), p. 64.
Shared Appreciation Mortgages and Public Policy. By David W. Wise. Vol. 21, no. 3 (Fall 1991), p. 88.
The Full Cost of a Home Mortgage Loan. By Joseph S. Rabianski and James D. Vernor. Vol. 22, no. 2 (Summer 1992), p. 91.
The Future Supply of Mortgage Credit. By John L. Goodman, Jr. Vol. 22, no. 2 (Summer 1992), p. 35.
The Hidden Agendas of Banks with Troubled Mortgage Loans. By F. Scott Purdy. Vol. 22, no. 2 (Summer 1992), p. 28.
Valuation of Participating Mortgage Interests. By Stephen T. Crosson and David L. Clark. Vol. 21, no. 4 (Winter 1992), p. 44.

OFFICE BUILDINGS (SEE COMMERCIAL PROPERTY)

PARTNERSHIPS AND JOINT VENTURES

Allocation of Partnership Income and Loss. By Jeremiah Luxemburger. Vol. 21, no. 4 (Winter 1992), p. 30.
Anti-Takeover Devices Used by REITs and RELPs. By Misty S. Gruber, Alan B. Patzik, and Michael J. Choate. Vol. 21, no. 3 (Fall 1991), p. 69.
Federal Tax Consequences of Real Estate Partnership Workouts. By Leslie H. Loffman and Willys H. Schneider. Vol. 21, no. 3 (Fall 1991), p. 27.
The Performance of 7- to 9-Year-Old Leveraged Partnerships. By Russell Thompson and Matthew Williams. Vol. 21, no. 3 (Fall 1991), p. 65.
Venturing In and Working Out. By Lewis R. Kaster. Vol. 21, no. 2 (Summer 1991), p. 17.

PENSION FUNDS, COMMINGLED FUNDS, AND TRUSTS

Liquidity Strategies for Real Estate Funds. By Paul S. Saint-Pierre. Vol. 21, no. 3 (Fall 1991), p. 60.
Property Performance Indexes in the UK and the US. By Jacques N. Gordon. Vol. 21, no. 2 (Summer 1991), p. 33.
Public Pension Funds and Public Policy. By Catherine B. Knoll. Vol. 21, no. 1 (Spring 1991), p. 65.
The Compensation Implications of Internalizing Pension Funds' Real Estate Function. By William J. Ferguson. Vol. 21, no. 2 (Summer 1991), p. 8.

PORTFOLIOS AND PORTFOLIO THEORY

Acquiring Structured Portfolios of Real Estate from the RTC. By Joseph J. Ori. Vol. 21, no. 2 (Summer 1991), p. 49.

Drums Along the Efficient Frontier. By Michael S. Young and D. Wylie Greig. Vol. 22, no. 4 (Winter 1993), p. 18.

Increasing Institutional Investments in Single-Family Home-Building. By James Z. Pugash. Vol. 22, no. 4 Winter (1993), p. 66.

New Measures of Future Property Performance and Risk. By Michael S. Young and D. Wylie Greig. Vol. 21, no. 1 (Spring 1991), p. 17.

Single-Tenant Properties Add Stability to Real Estate Portfolios. By Daniel M. Cashdan. Vol. 22 no. 2 (Summer 1992), p. 45.

The Nation's Portfolio of Institutional-Grade Real Estate. By Meg Parker Holden. Vol. 22, no. 4 (Winter 1993), p. 36.

The Role of Leverage in Real Estate Portfolios. By Randall M. Hall. Vol. 22 no. 2 (Summer 1992), p. 23.

PROPERTY MANAGEMENT

Commercial Property Management Contracts: A Primer. By Tanis Reid and Robert A. Maniscalco. Vol. 21, no. 1 (Spring 1991), p. 91.

Finding Competent Hotel Managers. By Milton Fine. Vol. 21, no. 1 (Spring 1991), p. 75.

Living With the Americans With Disabilities Act. By Richard W. Pearse and Keith F. Maxfield Vol. 22, no. 3 (Fall 1992), p. 85.

New Roles for Management Companies. By William J. Sheehan. Vol. 21, no. 1 (Spring 1991), p. 78.

Problems of Condominium Governance. By John B. Major. Vol. 21, no. 4 (Winter 1992), p. 70.

The Long Reach of ADA. By Michael P. Gibbens. Vol. 22, no. 2 (Summer 1992), p. 60.

REITS

Anti-Takeover Devices Used by REITs and RELPs. By Misty S. Gruber, Alan Patzik, and Michael J. Choate. Vol. 21, no. 3 (Fall 1991), p. 69.

REITS Reemerge as Attractive Investment Vehicles. By Ray A. Knight and Lee G. Knight. Vol. 22, no. 2 (Summer 1992), p. 42.

REAL ESTATE LAW

Current Deductions for Future Costs of a Subdivision. By Edward I. Foster. Vol. 21, no. 4 (Winter 1992), p. 12.

EPA's Regulatory Fix for Lenders. By Owen A. Smith. Vol. 22, no. 2 (Summer 1992), p. 92.

Income Taxes and Real Estate Foreclosures. By Edward I. Foster. Vol. 21, no. 2 (Summer 1991), p. 11.

Living With the Americans With Disabilities Act. By Richard W. Pearse and Keith F. Maxfield. Vol. 22, no. 3 (Fall 1992), p. 85.

The Law and Real Estate Investing in the New Federal States of Germany. By Gary A. Goodman and Susanne S. Nienaber. Vol. 22, no. 2 (Summer 1992), p. 66.

The Long Reach of ADA. By Michael P. Gibbens. Vol. 22, no. 2 (Summer 1992), p. 60.

The Treatment of Hazardous Materials Clean-up Costs. By Edward I. Foster. Vol. 22, no. 2 (Summer 1992), p. 9.

When Tenants Default, Landlords and the IRS May End Up in Court. By Edward I. Foster. Vol. 22, no. 2 (Summer 1992), p. 9.

REAL ESTATE SECURITIES

Evaluating Investments in CMOs. By Robert J. Angell. Vol. 21, no. 2 (Summer 1991), p. 41.

Investments Characteristics of International Real Estate Equities. By Robert T. Kleiman and Edward J. Farragher. Vol. 22, no. 3 (Fall 1992), p. 33.

RESOLUTION TRUST CORPORATION (RTC)

Acquiring Structure Portfolios of Real Estate from the RTC. By Joseph J. Ori. Vol. 21, no. 2 (Summer 1991), p. 49.

Managing the Cleanup of the Thrift Crisis. By Leonard Sahling. Vol. 22, no. 4 (Winter 1993), p. 51.

The FDIC's and RTC's Foreclosure Consent and Redemption Rights. By Timothy J. Boyce. Vol. 22, no. 4 (Winter 1993), p. 60.

Why the RTC Can't Sell Its Real Estate Assets. By Douglas D. Lovell. Vol. 21, no. 2 (Summer 1991), p. 54.

RISK ANALYSIS AND CONTROL TECHNIQUES

Flexibility Reduces Shopping Center Developers' Risks. By Theodore F. Kahan. Vol. 22, no. 2 (Summer 1992), p. 71.

New Measures of Future Property Performance and Risk. By Michael S. Young and D. Wylie Greig. Vol. 21, no. 1 (Spring 1991), p. 17.
The At-Risk Rent Ratio. By Glenn R. Mueller and Michael J. Crean. Vol. 22, no. 4 (Winter 1993), p. 30.

SHOPPING CENTERS

Cross Use Agreements for Shopping Centers. By Christopher D. Murtaugh and D. Albert Daspin. Vol. 21, no. 4 (Winter 1992), p. 57.
Flexibility Reduces Shopping Center Developers' Risks. By Theodore F. Kahan. Vol. 22, no. 2 (Summer 1992), p. 71.
Negotiating the Shopping Center Movie Theater Lease. By Earl Segal and Edward M. Rogers. Vol. 21, no. 2 (Summer 1991), p. 82.
Tenant-Build Supermarket Leases: Part 1. By Emanuel B. Halper. Vol. 21, no. 1 (Spring 1991), p. 82.
Tenant-Build Supermarket Leases: Part 2. By Emanuel B. Halper. Vol. 21, no. 2 (Summer 1991), p. 72.

TAX ISSUES AND REGULATIONS

Allocation of Partnership Income and Losses. By Jeremiah Luxemburger. Vol. 21, no. 4 (Winter 1992), p. 30.
Current Deductions for Future Costs of a Subdivision. By Edward I. Foster. Vol. 21, no. 4 (Winter 1992), p. 12.
Employee versus Independent Contractor Classification. By Edward I. Foster. Vol. 22, no. 4 (Winter 1993), p. 10.
Income Taxes and Real Estate Foreclosures. By Edward I. Foster. Vol. 21, no. 2 (Summer 1991), p. 11.
Limited Liability Companies as Investment Vehicles. By Charles Price and Charles Edmonds. Vol. 22, no. 3 (Fall 1992), p. 28.
Real Estate Swaps and the Accountant's Dilemma. By Michael J. R. Hoffman and Karen S. McKenzie. Vol. 21, no. 4 (Winter 1992), p. 76.
REITs Reemerge as Attractive Investment Vehicles. By Ray A. Knight and Lee G. Knight. Vol. 22, no. 2 (Summer 1992), p. 42.
Tax Aspects of Real Property Sales for Contingent Future Payments. By Rolf Auster and Paul C. Lau. Vol. 22, no. 3 (Fall 1992), p. 69.
Tax Implications of Lessee's Option to Buy. By Rolf Auster. Vol. 22, no. 2 (Summer 1992), p. 80.
Tax Planning for Real Property Acquisitions: "Use" and "Form of Title" Considerations. By George S. Jackson. Vol. 22, no. 3 (Fall 1992), p. 77.
The Case of the Secret Tax Lien. By Edward I. Foster. Vol. 21, no. 1 (Spring 1991), p. 11.
The Investment Interest Trap. By Edward I. Foster. Vol. 22, no. 3 (Fall 1992), p. 7.
Transfer Taxes Punish Lenders Who Take Deeds in Lieu of Foreclosure. By Ronald G. Todd. Vol. 22, no. 3 (Winter 1992), p. 58.
UNICAP—The Vague Rules of Development Cost Capitalization. By Edward I. Foster. Vol. 21, no. 3 (Fall 1991), p. 12.
When Tenants Default, Landlords and the IRS May End Up in Court. By Edward I. Foster. Vol. 22, no. 2 (Summer 1992), p. 9.

THRIFT INSTITUTIONS (See LENDERS)

WORKOUTS AND DISTRESSED PROPERTIES

Acquiring Structured Portfolios of Real Estate from the RTC. By Joseph J. Ori. Vol. 21, no. 2 (Summer 1991), p. 49.
Bankruptcy Considerations and Strategies for Commercial Lenders. By Edward A. Manuel and Irene C. Vitti. Vol. 21, no. 4 (Winter 1992), p. 35.
Compensating Workout Professionals in the Insurance Industry. By William J. Ferguson. Vol. 21, no. 3 (Fall 1991), p. 10.
Critical Issues in Single-Asset Real Estate Bankruptcies. By Robert A. Silverman and Bruce Grohsgal. Vol. 22, no. 2 (Summer 1992), p. 30.
Detecting Signs of Impending Mortgage Problems. By Bruce Pollack. Vol. 21, no. 4 (Winter 1992), p. 87.
Determining the Feasibility of Hotel Market Repositioning. By Gregory T. Bohan and Michael Cahill. Vol. 22, no. 1 (Spring 1992), p. 63.
Exploring Solutions in Hotel Workouts. By Peggy Berg. Vol. 22, no. 2 (Summer 1992), p. 33.
Federal Tax Consequences of Real Estate Partnership Workouts. By Leslie H. Loffman and Willys H. Schneider. Vol. 21, no. 3 (Fall 1991), p. 27.

Foreclosing on a Condominium Project. By Robert A. Silverman. Vol. 21, no. 2 (Summer 1991), p. 22.
Income Taxes and Real Estate Foreclosures. By Edward I. Foster. Vol. 21, no. 2 (Summer 1991), p. 11.
Managing the Cleanup of the Thrift Crisis. By Leonard Sahling. Vol. 22, no. 4 (Winter 1993), p. 51.
Nonrecourse Clauses Revisited. By Joshua Stein. Vol. 22, no. 2 (Summer 1992), p. 26.
Obsolete Hotels. By Peggy Berg. Vol. 21, no. 1 (Spring 1991), p. 70.
Real Estate Workouts: A Lender's Primer. By Barry C. Ross. Vol. 21, no. 3 (Fall 1991), p. 16.
Step-up Financing: A Plan for Distressed Income-Producing Properties. By Paul M. Brady. Vol. 21, no. 2 (Summer 1991), p. 27.
The Anatomy of a Failure: A Hotel. By Patrick J. Egan and Joel B. Haynes. Vol. 22, no. 1 (Spring 1992), p. 75.
The Hidden Agendas of Banks with Troubled Mortgage Loans. By F. Scott Purdy. Vol. 22, no. 2 (Summer 1992), p. 28.
The Workout Specialist and the Carpetbagger. By Eugene Golub et al. Vol. 21, no. 3 (Fall 1991), p. 23.
Transfer Taxes Punish Lenders Who Take Deeds in Lieu of Foreclosure. By Ronald G. Todd. Vol. 22, no. 3 (Winter 1992), p. 58.
Venturing In and Working Out. By Lewis R. Kaster. Vol. 21, no. 2 (Summer 1991), p. 17.
Why the RTC Can't Sell Its Real Estate Assets. By Douglas D. Lovell. Vol. 21, no. 2 (Summer 1991), p. 54.

ZONING

Managing Community Opposition to Subdivision Development. By Richard Simonson. Vol. 22, no. 2 (Summer 1992), p. 82.

ALPHABETICAL INDEX TO AUTHORS

ALLEN, GERALD F. Subordination, Attornment, and Nondisturbance: Balancing Tenant and Landlord. Vol. 21, no. 2 (Summer 1991), p. 88.

ANGELL, ROBERT J. Evaluating Investments in CMOs. Vol. 21, no. 2 (Summer 1991), p. 41.

AUSTER, ROLF. Tax Aspects of Real Property Sales for Contingent Future Payments. Vol. 22, no. 3 (Fall 1992), p. 69.

———. Tax Implications of Lessee's Option to Buy. Vol. 22, no. 1 (Spring 1992), p. 80.

BAEN, JOHN S. *Feng-shui* in World Property Markets. Vol. 22, no. 3 (Fall 1992), p. 17.

BARRON, DAVID W. Making Sense Out of Casualty Provisions in Commercial Leases. Vol. 21, no. 4 (Winter 1992), p. 65.

BELL, ELIZABETH K. The Role of Investment Research in Corporate Real Estate Firms. Vol. 22, no. 1 (Spring 1992), p. 87.

BELL, JOHN R. Ferguson Columns. Vol. 22, no. 1 (Spring 1992), p. 87.

BERG, PEGGY. Exploring Solutions in Hotel Workouts. Vol. 22, no. 2 (Summer 1992), p. 33.

———. Extended-Stay Lodging: An Unexplored Opportunity. Vol. 22, no. 3 (Fall 1992), p. 52.

———. Obsolete Hotels. Vol. 21, no. 1 (Spring 1991), p. 70.

BILLAUER, BARBARA P. Asbestos Insurance Coverage. Vol. 21, no. 3 (Fall 1991), p. 82.

BOEHM, THOMAS P. Are Reverse Mortgages Suitable Bank Investments? Vol. 22, no. 3 (Fall 1992), p. 40.

BOHAN, GREGORY T. Determining the Feasibility of Hotel Market Repositioning. Vol. 22, no. 1 (Spring 1992), p. 63.

BOYCE, TIMOTHY, J. The FDIC's and RTC's Foreclosure Consent and Redemption Rights. Vol. 22, no. 4 (Winter 1993), p. 60.

BRADY, PAUL M. Step-up Financing: A Plan for Distressed Income-Producing Properties. Vol. 21, no. 2 (Summer 1991), p. 27.

BRERETON, JOHN E. The "R" Word. Vol. 21, no. 2 (Summer 1991), p. 14.

———. The Next California Earthquake. Vol. 21, no. 1 (Spring 1991), p. 14.

CAHILL, MICHAEL. Determining the Feasibility of Hotel Market Repositioning. Vol. 22, no. 1 (Spring 1992), p. 63.

CASHDAN, DANIEL M. Single-Tenant Properties Add Stability to Real Estate Portfolios. Vol. 22, no. 1 (Spring 1992), p. 45.

CHESLER, ALAN. Decision Criteria for Office Lease Concessions. Vol. 21, no. 4 (Winter 1992), p. 17.

CHOATE, MICHAEL J. Anti-Takeover Devices Used by REITs and RELPs. Vol. 21, no. 3 (Fall 1991), p. 69.

CLARK, DAVID. Valuation of Participating Mortgage Interests. Vol. 21, no. 24 (Winter 1992), p. 44.

CONWAY, LAWRENCE V. Disclosure of Rights and Obligations in Homeowners Associations. Vol. 22, no. 2 (Summer 1992), p. 78.

CREAN, MICHAEL J. The At-Risk Rent Ratio. Vol. 22, no. 4 (Winter 1993), p. 30.

CROSSON, STEPHEN T. Valuation of Participating Mortgage Interests. Vol. 21, no. 4 (Winter 1992), p. 44.

DARRAGH, ALEXANDER J. The Role of Investment Research in Corporate Real Estate Firms. Vol. 22, no. 1 (Spring 1992), p. 87.

DASPIN, D. ALBERT. Cross Use Agreements for Shopping Centers. Vol. 21, no. 4 (Winter 1992), p. 57.

DWYER, PHILIP J. Riskless Benefits From Longer Lease Terms. Vol. 22, no. 4 (Winter 1993), p. 47.

EDMONDS, CHARLES P. Limited Liability Companies as Investment Vehicles. Vol. 22, no. 3 (Fall 1992), p. 28.

EGAN, PATRICK, J. The Anatomy of a Failure: A Hotel, Vol. 22, no. 1 (Spring 1992), p. 75.

EHRHARDT, MICHAEL C. Are Reverse Mortgages Suitable Bank Investments? Vol. 22, no. 3 (Fall 1992), p. 40.

EMMANUEL, JOHN E. Opportunities in the National Office Market. Vol. 21, no. 1 (Spring 1991), p. 32.

FARRAGHER, EDWARD J. Investment Characteristics of International Real Estate Equities. Vol. 22, no. 3 (Fall 1992), p. 33.

————. New Disclosure Requirements for Real Estate. Vol. 21, no. 3 (Fall 1991), p. 92.

FERGUSON, JERRY T. The Growing Importance of Buyers' Brokers. Vol. 21, no. 4 (Winter 1992), p. 9.

FERGUSON, WILLIAM J. Changing Circumstances Mandate New Employee Compensation Strategies for Developers. Vol. 22, no. 3 (Fall 1992), p. 13.

————. Compensating Institutional Tenant Representative and Asset Managers. Vol. 21, no. 4, (Winter 1992), p. 9.

————. Compensating Workout Professionals in the Insurance Industry. Vol. 21, no. 3 (Fall 1991), p. 10.

————. Compensation Systems That Increase the Equity Value of Residential Mortgage Banks. Vol. 22, no. 4 (Winter 1993), p. 16.

————. Review of 1991 and Prospects for 1992. Vol. 22, no. 1 (Spring 1992), p. 12.

————. The Compensation Implications of Internalizing Pension Funds' Real Estate Function. Vol. 21, no. 2 (Summer 1991), p. 8.

————. Trends in 1990 and Forecasts for 1991. Vol. 21, no. 1 (Spring 1991), p. 7.

FIEDLER, LAWRENCE E. Calculating Residual Value in DCF Analyses. Vol. 22, no. 2 (Summer 1992), p. 16.

————. The Misuse of DCF Analysis. Vol. 22, no. 1 (Spring 1992), p. 18.

FINE, MILTON. Finding Competent Hotel Managers. Vol. 21, no. 1 (Spring 1991), p. 75.

FLEGEL, DOUGLAS D. Disposing of Surplus Corporate Real Estate. Vol. 21, no. 4 (Winter 1992), p. 53.

FOSTER, EDWARD I. Current Deductions for Future Costs of a Subdivision. Vol. 21, no. 4 (Winter 1992), p. 12.

————. Employee versus Independent Contractor Classification. Vol. 22, no. 4 (Winter 1993), p. 10.

————. Income Taxes and Real Estate Foreclosures. Vol. 21, no. 2 (Summer 1991), p. 11.

————. The Case of the Secret Tax Lien. Vol. 21, no. 1 (Spring 1991), p. 11.

————. The Investment Interest Trap. Vol. 22, no. 3 (Fall 1992), p. 7.

————. The Treatment of Hazardous Materials Clean-up Costs. Vol. 22, no. 2 (Summer 1992), p. 9.

———. UNICAP—The Vague Rules of Development Cost Capitalization. vol. 21, no. 3 (Fall 1991), p. 12.

———.When Tenants Default, Landlords, and the IRS May End Up in Court. Vol. 22, no. 1 (Spring 1992), p. 9.

GARRIGAN, RICHARD T. Pricing Adjustable Rate Mortgage Loans. Vol. 21, no. 2 (Summer 1991), p. 64.

GIBBENS, MICHAEL P. The Long Reach of ADA. Vol. 22, no. 2 (Summer 1992), p. 60.

GOLUB, EUGENE. The Workout Specialist and the Carpetbagger. Vol. 21, no. 3 (Fall 1991), p. 23.

GOODMAN, GARY A. Attractive Real Estate Investment Opportunities in Poland, Vol. 22, no. 4 (Winter 1993), p. 70.

———. Handling Transactions Involving Environmentally Contaminated Property. Vol. 21, no. 1 (Spring 1991), p. 40.

———. The Law and Real Estate Investing in the New Federal States of Germany. Vol. 22, no. 2 (Summer 1992), p. 66.

GOODMAN, JR., JOHN L. The Future Supply of Mortgage Credit. Vol. 22, no. 1 (Spring 1992), p. 35.

GORDON, JACQUES N. Property Performance Indexes in the UK and the US. Vol. 21, no. 2 (Summer 1991), p. 33.

GREIG, D. WYLIE. Measures of Future Property Performance and Risk. Vol. 21, no. 1 (Spring 1991), p. 17.

———. Drums Along the Efficient Frontier. Vol. 22, no. 4 (Winter 1993), p. 18.

GROHSGAL, BRUCE. Critical Issues in Single-Asset Real Estate Bankruptcies. Vol. 22, no. 2 (Summer 1992), p. 30.

GRUBER, MISTY S. Anti-Takeover Devices Used by REITS and RELPs. Vol. 21, no. 3 (Fall 1991), p. 69.

HALL, RANDALL, M. The Role of Leverage in Real Estate Portfolios. Vol. 22, no. 1 (Spring 1992), p. 23.

HALPER, EMANUEL B. Tenant-Build Supermarket Leases: Part 1. Vol. 21, no. 1 (Spring 1991), p. 72.

———. Tenant-Build Supermarket Leases: Part 2. Vol. 21, no. 2 (Summer 1991), p. 82.

HANDORF, WILLIAM C. Investment Analysis and Risky Cash Outflows. Vol. 21, no. 3 (Fall 1991), p. 54.

HANSEN, STEVEN M. Hotel Development—Las Vegas Style. Vol. 21, no. 2 (Summer 1991), p. 14.

HARKAWIK, DENNIS P. Handling Transactions Involving Environmentally Contaminated Property. Vol. 12, no. 1 (Spring 1991), p. 40.

HAYMES, ALLAN. A Zero Bond Type of Real Estate Investment. Vol. 21, no. 4 (Winter 1992), p. 15.

———. The Dream World of the 1980s Revisited. Vol. 22, no. 1 (Spring 1992), p. 16.

HAYNES, JOEL B. The Anatomy of a Failure: A Hotel. Vol. 22, no. 1 (Spring 1992), p. 75.

HOFFMAN, MICHAEL J.R. Real Estate Swaps and the Accountant's Dilemma. Vol. 21, no. 4 (Winter 1992), p. 76.

HOLDEN, MEG PARKER. The Nation's Portfolio of Institutional-Grade Real Estate. Vol. 22, no. 4 (Winter 1993), p. 36.

IEZMAN, STANLEY L. Real Estate Management. Vol. 21, no. 2 (Summer 1991), p. 58.

IHLENFELD, NICOLE. Real Estate Management. Vol. 21, no. 2 (Summer 1991), p. 58.

JACKSON, GEORGE S. Tax Planning for Real Property Acquisitions: "Use" and "Form of Title" Considerations. Vol. 22, no. 3 (Fall 1992), p. 77.

JOSTMEIER, BEATA I. Attractive Real Estate Investment Opportunities in Poland. Vol. 22, no. 4 (Winter 1993), p. 70.

KAHAN, THEODORE F. Flexibility Reduces Shopping Center Developers' Risks. Vol. 22, no. 2 (Summer 1992), p. 71.

KASTER, LEWIS R. Venturing In and Working Out. Vol. 21, no. 2 (Summer 1991), p. 17.

KLEIMAN, ROBERT T. Investment Characteristics of International Real Estate Equities. Vol. 22, no. 3 (Fall 1992), p. 33.

————. New Disclosure Requirements for Real Estate. Vol. 21, no. 3 (Fall 1991), p. 92.

KNIGHT, LEE G. REITs Reemerge as Attractive Investment Vehicles. Vol. 22, no. 2 (Summer 1992), p. 42.

KNIGHT, RAY A. REITs Reemerge as Attractive Investment Vehicles. Vol. 22, no. 2 (Summer 1992), p. 42.

KNOLL, CATHERINE B. Public Pension Funds and Public Policy. Vol. 21, no. 1 (Spring 1991), p. 65.

LACHMAN, M. LEANNE. Opportunities in the National Office Market. Vol. 21, no. 1 (Spring 1991), p. 32.

LAU, PAUL C. Tax Aspects of Real Property Sales for Contingent Future Payments. Vol. 22, no. 3 (Fall 1992), p. 69.

LOFFMAN, LESLIE H. Federal Tax Consequences of Real Estate Partnership Workouts. Vol. 21, no. 3 (Fall 1991), p. 27.

LOVELL, DOUGLAS D. Why The RTC Can't Sell Its Real Estate Assets. Vol. 21, no. 2 (Summer 1991), p. 54.

LUXEMBURGER, JEREMIAH. Allocation of Partnership Income and Loss. Vol. 21, no. 4 (Winter 1992), p. 30.

MAJOR, JOHN B. Remedies for Problems of Condominium Governance. Vol. 21, no. 4 (Winter 1992), p. 70.

MANISCALCO, ROBERT A. Commercial Property Management Contracts: A Primer. Vol. 21, no. 1 (Spring 1991), p. 91.

MANUEL, EDWARD A. Bankruptcy Considerations and Strategies for Commercial Lenders. Vol. 21, no. 4 (Winter 1992), p. 35.

MAXFIELD, KEITH F. Living With the Americans With Disabilities Act. Vol. 22, no. 3 (Fall 1992), p. 85.

MCFARLAND, MARTIN L. Managing Salespeople in a Down Market. Vol. 22, no. 2 (Summer 1992), p. 87.

MCKENZIE, KAREN S. Real Estate Swaps and the Accountant's Dilemma. Vol. 21, no. 4 (Winter 1992), p. 76.

MOORE, GARY S. Disclosure of Rights and Obligations in Homeowners Associations. Vol. 22, no. 2 (Summer 1992), p. 78.

MUELLER, DONALD F. Pricing Adjustable Rate Mortgage Loans. Vol. 21, no. 2 (Summer 1991), p. 64.

MUELLER, GLENN R. The At-Risk Rent Ratio. Vol. 22, no. 4. (Winter 1993), p. 30.

MUNKACY, KENNETH A. The Workout Specialist and the Carpetbagger. Vol. 21, no. 3 (Fall 1991), p. 23.

MURTAUGH, CHRISTOPHER D. Cross Use Agreements for Shopping Centers. Vol. 21, no. 4 (Winter 1992), p. 57.

NEWMAN, MICHAEL. The Workout Specialist and the Carpetbagger. Vol. 21, no. 3 (Fall 1991), p. 23.

NEWMAN, JEFFREY H. Subordination Without Nondisturbance: A One-Sided Marriage. Vol. 22, no. 3 (Fall 1992), p. 64.

————. The Option Period—Is it a One-Way Street Called "Tenant Avenue"? Vol. 21, no. 3 (Fall 1991), p. 77.

NIELSEN, DONALD A. Real Estate, Regional Banking, and Bank Failures. Vol. 22, no. 3 (Fall 1992), p. 91.

NIENABER, SUSANNE S. The Law and Real Estate Investing in the New Federal States of Germany. Vol. 22, no. 2 (Summer 1992), p. 66.

NOURSE, HUGH O. Real Estate Flexibility Must Complement Business Strategy. Vol. 21, no. 4 (Winter 1992), p. 25.

ORI, JOSEPH J. Acquiring Structured Portfolios of Real Estate from the RTC. Vol. 21, no. 2 (Summer 1991), p. 49.

OWENS, ROBERT W. Critical Reading of Appraisal Reports. Vol. 21, no. 1 (Spring 1991), p. 26.

PAGLIARI, JR., JOSEPH L. Inside the Real Estate Yield. Vol. 21, no. 3 (Fall 1991), p. 48.

PARZINGER, THOMAS M. The Long-Term Impact of FIRREA on Real Estate Finance. Vol. 22, no. 2 (Summer 1992), p. 55.

PATZIK, ALAN B. Anti-Takeover Devices Used by REITs and RELPs. Vol. 21, no. 3 (Fall 1991), p. 69.

PEARSE, RICHARD W. Living With the Americans With Disabilities Act. Vol. 22, no. 3 (Fall 1992), p. 85.

PLATTNER, ROBERT H. The Growing Importance of Buyers' Brokers. Vol. 21, no. 4 (Winter 1992), p. 83.

POLLACK, BRUCE. Detecting Early Warning Signs of Impending Mortgage Problems. Vol. 21, no. 4 (Winter 1992), p. 87.

————. Underwriting and Valuing Co-op Debt and Equity. Vol. 22, no. 1 (Spring 1992), p. 53.

POSNER, KENNETH A. Hedging Against Changes in Market Rent Levels. Vol. 22, no. 3 (Fall 1992), p. 21.

PRICE, CHARLES. Limited Liability Companies as Investment Vehicles. Vol. 22, no. 3 (Fall 1992), p. 28.

PUGASH, JAMES Z. Increasing Institutional Investments in Single-Family Home Building. Vol. 22, no. 4 (Winter 1993), p. 66.

PURDY, F. SCOTT. The Hidden Agendas of Banks with Troubled Mortgage Loans. Vol. 22, no. 1 (Spring 1992), p. 28.

RABIANSKI, JOSEPH S. New Criteria for Evaluating Development Loans. Vol. 21, no. 3 (Fall 1991), p. 34.

————. The Full Cost of a Home Mortgage Loan. Vol. 22, no. 2 (Summer 1992), p. 91.

REID, TANIS. Commercial Property Management Contracts: A Primer. Vol. 21, no. 1 (Spring 1991), p. 91.

REINSTEIN, ALAN. New Disclosure Requirements for Real Estate. Vol. 21, no. 3 (Fall 1991), p. 92.

ROGERS, EDWARD M. Negotiating the Shopping Center Movie Theater Lease. Vol. 21, no. 2 (Summer 1991), p. 82.

ROHS, JOHN J. The Hotel Casino. Vol. 21, no. 1 (Spring 1991), p. 80.

ROSS, BARRY C. Real Estate Workouts: A Lender's Primer. Vol. 21, no. 3 (Fall 1991), p. 16.

RUSSO, MICHELLE S. Comparing the Costs of Major Hotel Franchises. Vol. 22, no. 3 (Fall 1992), p. 46.

SACHLIS, J. MINOR. Investment Analysis and Risky Cash Outflows. Vol. 21, no. 3 (Fall 1991), p. 54.

SAGE, ANNE. Nonrecourse Clauses Revisited. Vol. 22, no. 2 (Summer 1992), p. 26.

SAHLING, LEONARD. Managing the Cleanup of the Thrift Crisis. Vol. 22, no. 4 (Winter 1993), p. 51.

SAINT-PIERRE, PAUL S. Liquidity Strategies for Real Estate Funds. Vol. 21, no. 3 (Fall 1991), p. 60.

SAVILLE, B. HAGEN. The Misuse of DCF Analysis. Vol. 22, no. 1 (Spring 1992), p. 18.

SCHNEIDER, WILLYS. Federal Tax Consequences of Real Estate Partnership Workouts. Vol. 21, no. 3 (Fall 1991), p. 27.

SEGAL, EARL L. Negotiating the Shopping Center Movie Theater Lease. Vol. 21, no. 2 (Summer 1991), p. 82.

SHARKAWY, M. ATEF. New Criteria for Evaluating Development Loans. Vol. 21, no. 3 (Fall 1991), p. 34.

SHEEHAN, WILLIAM J. New Roles for Management Companies. Vol. 21, no. 1 (Spring 1991), p. 78.

SILVERMAN, ROBERT A. Critical Issues in Single-Asset Real Estate Bankruptcies. Vol. 22, no. 2 (Summer 1992), p. 30.

————. Foreclosing on a Condominium Project. Vol. 21, no. 2 (Summer 1991), p. 22.

SIMONSON, RICHARD. Managing Community Opposition to Subdivision Development. Vol. 22, no. 2 (Summer 1992), p. 82.

SINDT, ROGER P. Real Estate, Regional Banking, and Bank Failures. Vol. 22, no. 3 (Fall 1992), p. 91.

SMITH, OWEN T. EPA's Regulatory Fix for Lenders. Vol. 22, no. 1 (Spring 1992), p. 92.

SMOLEN, GERALD E. Disclosure of Rights and

Obligations in Homeowners Associations. Vol. 22, no. 2 (Summer 1992), p. 78.

SNYDERMAN, MARK P. Choosing Between Bonds and Mortgages. Vol. 21, no. 1 (Spring 1991), p. 55.

STEIN, JOSHUA. Nonrecourse Clauses Revisisted. Vol. 22, no. 2 (Summer 1992), p. 26.

STRAKA, THOMAS J. Determining the Present Value of Nonannual Cash Flows. Vol. 22, no. 2 (Summer 1992), p. 22.

————. Valuing Stands of Pre-Commercial Timber. Vol. 21, no. 2 (Summer 1991), p. 92.

TAPLIN, MARTIN W. The Workout Specialist and the Carpetbagger. Vol. 21, no. 3 (Fall 1991), p. 23.

TEOH, WEI KIUM. *Feng-shui* in World Property Markets. Vol. 22, no. 3 (Fall 1992), p. 17.

TERRY, STEVEN B. The Risks of Canadian Real Estate Investment. Vol. 21, no. 1 (Spring 1991), p. 14.

THOMPSON, RUSSELL. The Performance of 7- to-9-Year-Old Leveraged Partnerships. Vol. 21, no. 3 (Fall 1991), p. 65.

TISCH, JONATHAN M. The Outlook for Hotel Investment in the 1990s. Vol. 21, no. 1 (Spring 1991), p. 67.

TODD, RONALD G. Transfer Taxes Punish Lenders Who Take Deeds in Lieu of Foreclosure. Vol. 22, no. 3 (Fall 1992), p. 58.

TORTO, RAYMOND G. The Prospect for Rebound in the Commercial Real Estate Market. Vol. 21, no. 4 (Winter 1992), p. 91.

VERNOR, JAMES D. The Full Cost of a Home Mortgage Loan. Vol. 22, no. 2 (Summer 1992), p. 91.

VITTI, IRENE C. Bankruptcy Considerations and Strategies for Commercial Lenders. Vol. 21, no. 4 (Winter 1992), p. 35.

WARREN, CHARLES B. Current Issues in Land Valuation. Vol. 22, no. 4 (Winter 1993), p. 13.

————. Philosophy, Quantum Theory, and the Self-Contained Appraisal. Vol. 22, no. 3 (Fall 1992), p. 10.

————. The Need for Specific Appraisal Standards. Vol. 22, no. 2 (Summer 1992), p. 12.

WHEATON, WILLIAM C. The Coming Rebound in the Commercial Real Estate Market. Vol. 21, no. 4 (Winter 1992), p. 91.

WILLIAMS, MATTHEW. The Performance of 7- to 9-Year-Old Leveraged Partnerships. Vol. 21, no. 3 (Fall 1991), p. 65.

WIRTH, RICHARD J. Valuation of Special Declarant and Development Rights. Vol. 22, no. 2 (Summer 1992), p. 74.

WISE, DAVID W. Reorganizing Real Estate Enterprises for a New Economic Regime. Vol. 22, no. 2 (Summer 1992), p. 49.

————. Shared Appreciation Mortgages and Public Policy. Vol. 21, no. 3 (Fall 1991), p. 88.

WURTZEBACH, CHARLES H. Why Pension Funds are Investing in Non-US Real Estate. Vol. 21, no. 1 (Spring 1991), p. 48.

YOUNG, MICHAEL S. Drums Along the Efficient Frontier. Vol. 22, no. 4 (Winter 1993), p. 18.

————. Measures of Future Property Performance and Risk. Vol. 21, no. 1 (Spring 1991), p. 17.

ZANI, WILLIAM M. Reducing the Cyclical Volatility of Real Estate Development. Vol. 22, no. 4 (Winter 1993), p. 76.

ZANKEL, MARTIN I. Principles of Negotiation. Vol. 21, no. 3 (Fall 1991), p. 39.